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DECA BINGO

Competed in a Role-Play	Is Chapter President	Can recite DECA Inc. mission statement	Is from Area 5	Attended FLC last year
Knows what DECA stands for	Has a chapter larger than 50 members	Competed in a written event	Went to nationals last year in Orlando	Has been in DECA for 3+ years
Is from Area 9	Competed in a Virtual or Campaign Event	FREE	Has competed at SCDC	Is Chapter VP
Has competed in School Based Enterprise	Is from Area 1	Went to Pro-Sports Career Day	Is from Area 11	Has attended WRLC
Is a Chapter Officer	LOVED OPENING SESSION	Is from Area 6	Drove to get to FLC	Wants to go to ICDC 2020

YOUR WINS:

- 1. _____

- 2. _____

- 3. _____

YOUR LOSSES:

- 1. _____

- 2. _____

- 3. _____

_____ **WINS:**

- 1. _____

- 2. _____

- 3. _____

_____ **LOSSES:**

- 1. _____

- 2. _____

- 3. _____

_____ WINS:

- 1. _____

- 2. _____

- 3. _____

_____ LOSSES:

- 1. _____

- 2. _____

- 3. _____

_____ WINS:

- 1. _____

- 2. _____

- 3. _____

_____ LOSSES:

- 1. _____

- 2. _____

- 3. _____

TEAM NORMS



FORMING

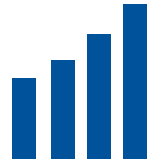


STORMING



YOUR DECA LEADERSHIP STYLE DEFINED

Transfer your scores from DECA Leadership Styles Inventory to the corresponding boxes below.



DRIVER	ENERGIZER	CARETAKER	ANALYZER
DRIVERS see themselves as:	ENERGIZERS see themselves as:	CARETAKERS see themselves as:	ANALYZERS see themselves as:
Executive type Responsible Goal-oriented Organized Effective	Fun-loving Solution Finder Action-oriented In the moment Fast Paced	Caring Warm People-oriented Encouraging Considerate	Knowledgeable Great Planners Vision-oriented Objective, Calm Efficient
Others see them as:	Others see them as:	Others see them as:	Others see them as:
Bossy Opinionated Boring Stubborn	Not serious Forgetful Disobeys rules Not able to stay on task	Dramatic Naive Touchy-feely Ignores policies	Arrogant Hard to get to know Uncaring Shy
They dislike:	They dislike:	They dislike:	They dislike:
Non-conformity Ambiguity Waste Ineffectiveness	Authority/Rules Inflexibility Slow pace Inaction	Hypocrisy Deception Hidden Agendas Insincerity	Incompetence Inequity Injustice Inefficiency
They like:	They like:	They like:	They like:
Structure Clear Instruction Punctuality Time to Adapt to Change	Change Freedom to Create Sense of Humor Hands On	Collaborating Warm Atmosphere Inclusiveness Recognition of All	The Big Picture Thinking Inventiveness Facts & Truth
Work vs. Play	Work vs. Play	Work vs. Play	Work vs. Play
Work, then Play	Work and Play	Work and Play Together	Plan to Work and Play
Key DECA Core Value	Key DECA Core Value	Key DECA Core Value	Key DECA Core Value
Integrity	Competence	Teamwork	Innovation
Member Relations	Member Relations	Member Relations	Member Relations
Organize, track, and set goals for membership	Recruit, engage, and mobilize members	Welcome, connect, and encourage members	Strategize and plan the membership campaign

INCREASE YOUR INFLUENCE

GROWTH OPPORTUNITIES FOR YOUR DECA STYLES

Circle at least one growth statement per DECA Style that you know is a leadership weakness you want to grow into a leadership strength.

DRIVER GROWTH	ENERGIZER GROWTH
<p>Relax and enjoy the ride. The world's not perfect. Flex and be ready to change your plan.</p> <p>It takes great people and great planning to succeed. Planning is not your growth opportunity area.</p> <p>Failure is essential to innovation and learning. Understand setbacks are setups for greater triumph!</p> <p>Just because an idea doesn't have a plan, doesn't mean it won't work. Come up with the plan, even if it's not your idea.</p> <p>Don't be intimidated by the popular or gifted communicator. Seek clarity. Ask your questions (with warmth and sincerity!)</p> <p>Watch your tone and tact. Alienating others is not how you access the help needed to succeed!</p>	<p>Learn to be fully present and listen before responding.</p> <p>Watch how much you talk and finish other people's sentences in conversations</p> <p>Anyone can generate great ideas, learn to rally others to build on ideas and finish great ideas.</p> <p>Learn to be patient and give others time to think about your great ideas. Ownership is vital!</p> <p>Understand that just because it's not fun doesn't mean it failed. Good times don't always equal good results.</p> <p>Details matter. Take the time to color in the picture or encourage others who are gifted at the details.</p>
CARETAKER GROWTH	ANALYZER GROWTH
<p>Service is your strength, but watch how much you give yourself to everything and everyone. Leave some room for your needs too!</p> <p>Understand that not everything is personal. It may feel that way, but, it's not always the case.</p> <p>Learn how to bring expectation as successfully as you bring encouragement.</p> <p>Suit up and bring your body armor to work with leaders who aren't your style</p> <p>Deadlines affect others! Being late because you were serving others is still being late and undermines your influence.</p> <p>Drama is distracting and it often finds you because of your caring nature for others. Don't let drama devour precious time and energy.</p>	<p>Learn to share and engage others in your ideas even if they aren't perfect yet. That's what teams are for!</p> <p>Learn to really listen and hear the ideas of others before you question and critique.</p> <p>When someone shares their feelings, try not to analyze them or what happened. Just listen and be there for them.</p> <p>Don't be so concerned with tomorrow that you miss today!</p> <p>Be careful about your superiority complex. No one likes to hear "I told you so." Others know you were right without you having to tell them.</p> <p>There's a time to study and a time to start up. Be careful not to overthink things and miss the moment.</p>

BE COURAGEOUS!

Ask another leader or advisor you trust to underline additional growth areas for your DECA Style. Seeking genuine feedback from others will accelerate your influence and leadership!

YOUR STYLE ORDER:

1. _____
2. _____
3. _____
4. _____

YOUR IMPROVEMENT:

1. _____
2. _____
3. _____
4. _____

_____ STYLE ORDER:

1. _____
2. _____
3. _____
4. _____

_____ IMPROVEMENT:

1. _____
2. _____
3. _____
4. _____

STYLE ORDER:

1. _____
2. _____
3. _____
4. _____

IMPROVEMENT:

1. _____
2. _____
3. _____
4. _____

STYLE ORDER:

1. _____
2. _____
3. _____
4. _____

IMPROVEMENT:

1. _____
2. _____
3. _____
4. _____

VP of Marketing



VP of Leadership



VP of Hospitality

HOTEL



HOTEL



VP of Career Development



VP of Finance



President



NORMING



PERFORMING



DONE



DONE

SAMPLE

DECA MISSION AREA: 1. Leadership 2. Career Development 3. Marketing 4. Finance 5. Hospitality

GOAL VISION STATEMENT

Become the source of great leadership on campus through 100% member participation in at least one DECA leadership program.

EXECUTIVE TEAM LEAD(S)

VP of Leadership

KEY PROJECT INITIATIVES

SUCCESS CRITERIA

TIME FRAME

PROJECT LEADER(S)

School Service

Visible, recognized,
physical activity

December 1-15

School Service Director

Community Service

Raise at least \$1,000
for MDA

January 1-30

DECA Campaigns

All campaigns!
Dominate DECA Month

Attend Fall
Leadership Conference

DECA CHAPTER PROGRAM OF LEADERSHIP

2. Career Development 4. Finance

GOAL VISION STATEMENT

EXECUTIVE TEAM
LEAD(S)

VP of Leadership

KEY PROJECT
INITIATIVES

SUCCESS CRITERIA

TIME FRAME

PROJECT LEADER(S)

GOAL VISION STATEMENT

**EXECUTIVE TEAM
LEAD(S)**

VP of Career Development

**KEY PROJECT
INITIATIVES**

SUCCESS CRITERIA

TIME FRAME

PROJECT LEADER(S)



GOAL VISION STATEMENT

EXECUTIVE TEAM LEAD(S) VP of Marketing

KEY PROJECT INITIATIVES **SUCCESS CRITERIA** **TIME FRAME** **PROJECT LEADER(S)**

KEY PROJECT INITIATIVES	SUCCESS CRITERIA	TIME FRAME	PROJECT LEADER(S)

GOAL VISION STATEMENT

GOAL VISION STATEMENT			
EXECUTIVE TEAM LEAD(S)	VP of Finance		
KEY PROJECT INITIATIVES	SUCCESS CRITERIA	TIME FRAME	PROJECT LEADER(S)

GOAL VISION STATEMENT

GOAL VISION STATEMENT			
EXECUTIVE TEAM LEAD(S)	VP of Hospitality		
KEY PROJECT INITIATIVES	SUCCESS CRITERIA	TIME FRAME	PROJECT LEADER(S)



GOAL VISION STATEMENT			
EXECUTIVE TEAM LEAD(S)	President		
KEY PROJECT INITIATIVES	SUCCESS CRITERIA	TIME FRAME	PROJECT LEADER(S)



GOAL VISION STATEMENT

GOAL VISION STATEMENT			
EXECUTIVE TEAM LEAD(S)			
KEY PROJECT INITIATIVES	SUCCESS CRITERIA	TIME FRAME	PROJECT LEADER(S)

GOALS



ADJOURNING

